

WINE BUSINESS MONTHLY

TOP 50 U.S. WINE COMPANIES*

2019



**#15 OF TOP 50
LARGEST WINERIES**

1.8 MILLION
ANNUAL U.S. CASE SALES

REVIEW OF THE INDUSTRY

WBM
50
LARGEST
WINERIES

"As part of our review of the industry, *Wine Business Monthly* compiled its sixteenth annual ranking of the U.S. wineries by case sales. While this list always included the Top 30 U.S. wineries by volume, we've since expanded the list to include the Top 50 by volume.

Companies are listed in order of cases sold domestically of brands owned by the winery. This list does not include private labeling or custom crush wineries that make wine for others.

Though there are now more than 10,000 wineries in the U.S., the WBM 50 companies represent more than 90 percent of domestic wine sold by volume."

COMPANY	U.S. CASES SOLD
1. E. & J. Gallo Winery	70 million
2. The Wine Group	53 million
3. Constellation Brands	35 million
4. Trinchero Family Estates	20 million
5. Treasury Wine Estates	14 million
6. Delicato Family Wines	13 million
7. Bronco Wine Company	10 million
8. Ste. Michelle Wine Estates	8.2 million
9. Jackson Family Wines	6 million
10. Deutsch Family Wine & Spirits (Josh Cellars)	4.34 million
11. Viña Concha Y Toro (Fetzer Vineyards)	2.75 million
12. Precept Wine	2.7 million

COMPANY	U.S. CASES SOLD
13. Bogle Vineyards	2.5 million
14. Vintage Wine Estates	2.1 million
15. WX BRANDS	1.8 MILLION
16. The Family Coppola	1.7 million
17. C. Mondavi & Family	1.7 million
18. Foley Family Wines	1.5 million
19. J. Lohr Vineyards & Wines	1.6 million
20. Korbel Champagne Cellars	1.5 million
21. Duckhorn Vineyards	1.1 million
22. Don Sebastiani & Sons	1.1 million
23. Rodney Strong Estates	950,000
24. O'Neill Vintners & Distillers	950,000