

# WINE BUSINESS MONTHLY

## TOP 50 U.S. WINE COMPANIES\*



# WX

## #18 OF TOP 50 LARGEST WINERIES

## 1.65 MILLION ANNUAL U.S. CASE SALES



### Largest Wineries

"As part of our review of the industry, *Wine Business Monthly* compiled its fifteenth annual ranking of the U.S. wineries by case sales. While this list always included the Top 30 U.S. wineries by volume, we've since expanded the list to include the Top 50 by volume. Companies are listed in order of cases sold domestically of brands owned by the winery. This list does not include private labeling or custom crush wineries that make wine for others. Though there are now more than 10,000 wineries in the U.S., the WBM 50 companies represent more than 90 percent of domestic wine sold by volume."

COMPANIES	U.S. CASES SOLD
1. E&J Gallo Winery	70 million
2. The Wine Group	53 million
3. Constellation Brands	50 million
4. Trinchero Family Estates	20 million
5. Treasury Wine Estates	15 million
6. Delicato Family Vineyards	11 million
7. Bronco Wine Company	10 million
8. Ste. Michelle Wine Estates	9 million
9. Jackson Family Wines	6 million
10. Deutsch Family Wine & Spirits (Josh Cellars)	3.5 million
11. Viña Concha Y Toro (Fetzer Vineyards)	2.5 million
12. Bogle Vineyards	2.5 million

COMPANIES	U.S. CASES SOLD
13. Precept Wine	2.3 million
14. Vintage Wine Estates	2 million
15. The Family Coppola	1.7 million
16. C. Mondavi & Family	1.7 million
17. J. Lohr Vineyards & Wines	1.7 million
<b>18. WX BRANDS</b>	<b>1.65 MILLION</b>
19. Foley Family Wines	1.5 million
20. Korbel	1.5 million
21. Duckhorn Vineyards	1.1 million
22. Don Sebastiani & Sons	1.1 million
23. Rodney Strong Wine Estates	950,000
24. Pernod Ricard USA	900,000
25. Boisset Collection	875,000

\*Ranked by Annual Case Sales, February 2019